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FOSUN PHARMA

复星医药

上海復星醫藥（集團）股份有限公司

Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

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(Stock Code: 02196)

2019 THIRD QUARTERLY REPORT

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Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*
Chen Qiyu
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1. IMPORTANT NOTICE

1.1 T b r r r (“Board”) r r r mm (“Supervisory Committee”) C m r r r r r m m r r 2019 T r Q r r l R r r Gr r r r r m m l m m r m r l m r ll r l l r b l r n l r m l r r r r

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2. MAJOR FINANCIAL INFORMATION AND CHANGES IN SHAREHOLDERS OF THE GROUP

2.1 Major financial information

Unit: million CNY; Currency: RMB

	30 September 2019	31 December 2018	Ratio of change (%)
Total assets	78,569,297,725.65	70,551,361,387.48	11.36
Non-current assets	30,633,746,877.27	27,977,736,427.49	9.49
	Jan – Sept 2019	Jan – Sept 2018	Period-on-period change (%)
Non-current assets	2,328,355,784.17	2,087,826,458.74	11.52
	Jan – Sept 2019	Jan – Sept 2018	Period-on-period change (%)
Operating Revenue	21,227,618,679.11	18,142,384,871.95	17.01
Non-current assets	2,063,704,147.99	2,094,152,353.81	-1.45
Non-current assets	1,722,388,028.34	1,591,668,096.39	8.21
Profit margin (%)	7.21	8.00	Decrease 0.79 percentage points
Basic earnings per share (RMB/share)	0.81	0.83	-2.41
Diluted earnings per share (RMB/share)	0.81	0.83	-2.41

Note: In the first quarter of 2019, the company's basic earnings per share (in CNY), calculated based on the weighted average number of shares outstanding during the period, was RMB0.81, compared with RMB0.83 in the same period of 2018. The decrease of 2.41% is mainly due to the increase of the weighted average number of shares outstanding during the period. The company's diluted earnings per share (in CNY) was RMB0.81, compared with RMB0.83 in the same period of 2018. The decrease of 2.41% is mainly due to the increase of the weighted average number of shares outstanding during the period. The company's profit margin was 7.21% in the first quarter of 2019, compared with 8.00% in the same period of 2018. The decrease of 0.79 percentage points is mainly due to the increase of the weighted average number of shares outstanding during the period.

The company's operating revenue was RMB21,227.62 million in the first quarter of 2019, compared with RMB18,142.38 million in the same period of 2018. The increase of 17.01% is mainly due to the increase of the weighted average number of shares outstanding during the period. The company's non-current assets were RMB2,063.70 million in the first quarter of 2019, compared with RMB2,094.15 million in the same period of 2018. The decrease of 1.45% is mainly due to the increase of the weighted average number of shares outstanding during the period. The company's non-current assets were RMB1,722.39 million in the first quarter of 2019, compared with RMB1,591.67 million in the same period of 2018. The increase of 8.21% is mainly due to the increase of the weighted average number of shares outstanding during the period.

The company's basic earnings per share was RMB0.81 in the first quarter of 2019, compared with RMB0.83 in the same period of 2018. The decrease of 2.41% is mainly due to the increase of the weighted average number of shares outstanding during the period. The company's diluted earnings per share was RMB0.81 in the first quarter of 2019, compared with RMB0.83 in the same period of 2018. The decrease of 2.41% is mainly due to the increase of the weighted average number of shares outstanding during the period.

The company's operating revenue was RMB21,227.62 million in the first quarter of 2019, compared with RMB18,142.38 million in the same period of 2018. The increase of 17.01% is mainly due to the increase of the weighted average number of shares outstanding during the period. The company's non-current assets were RMB2,063.70 million in the first quarter of 2019, compared with RMB2,094.15 million in the same period of 2018. The decrease of 1.45% is mainly due to the increase of the weighted average number of shares outstanding during the period. The company's non-current assets were RMB1,722.39 million in the first quarter of 2019, compared with RMB1,591.67 million in the same period of 2018. The increase of 8.21% is mainly due to the increase of the weighted average number of shares outstanding during the period.

Expenditure on capital assets

Unit: million RMB

Items	Jul – Sept 2019	Jan – Sept 2019
Government expenditure on capital assets	6,698,974.15	54,877,229.54
Government expenditure on capital assets in current year (including government expenditure on capital assets in current year from the central government, local government, and other sources)	64,610,828.53	123,804,343.06
Provision of government expenditure on capital assets in current year (including provision of government expenditure on capital assets in current year from the central government, local government, and other sources)	-95,402,673.43	231,996,093.58
Net government expenditure on capital assets in current year	48,756,541.22	27,391,712.25
Interest on government debt (current year)	-15,445,568.08	-33,058,160.48
Expenditure on capital assets	-16,417,943.49	-63,695,098.30
Total	-7,199,841.10	341,316,119.65

3. SIGNIFICANT EVENTS

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U : 1, Grr : RMB

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After the completion of the Share Repurchase, Foshan Henlius has a total of 2,560,000 H shares outstanding. The share repurchase cost of the Company is RMB53.54 million, which is 0.10% of the Company's 19 September 2019.

3. On 27 November 2018, the 2018 share repurchase program of the Company was completed. The share repurchase was completed through the Shanghai Henlius B, Ltd. ("Shanghai Henlius"), the wholly-owned subsidiary of the Company, on the Shanghai Stock Exchange ("Hong Kong Stock Exchange").

On 25 September 2019, the share repurchase program of the Company was completed. The share repurchase was completed through the Shanghai Henlius B, Ltd. on the Shanghai Stock Exchange. The share repurchase cost of the Company is HK\$49.60 million, which is 53.76% of the Company's 30 September 2019.

On 17 October 2019, the share repurchase program of the Company was completed. The share repurchase was completed through the Shanghai Henlius B, Ltd. on the Shanghai Stock Exchange. The share repurchase cost of the Company is HK\$210.49 million, which is 53.33% of the Company's 30 September 2019.

3.3 Financial results of the Company for the period of the Share Repurchase

Not applicable

3.4 / The share repurchase program of the Company was completed. The share repurchase was completed through the Shanghai Henlius B, Ltd. on the Shanghai Stock Exchange. The share repurchase cost of the Company is HK\$49.60 million, which is 53.76% of the Company's 30 September 2019.

Not applicable

Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

Legal Representative: Chen Qiyu

29 October 2019

4. APPENDICES

4.1 Financial statements

Consolidated balance sheet

30 September 2019

Prepared by: Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

Unit: million CNY; RMB; Thousands: U.S. dollars

Items	30 September 2019	31 December 2018
Current assets:		
Cash and cash equivalents	10,307,237,302.85	8,546,521,777.04
Financial assets at fair value through profit or loss	1,344,673,568.10	616,123,764.39
Derivatives	258,620,513.78	712,510,581.95
Trade receivables	4,463,034,533.86	3,623,640,740.82
Receivables from related parties	471,597,865.70	—
Prepaid expenses	596,927,301.93	472,144,580.30
Other receivables	577,591,869.92	447,434,579.55
Inventory	9,995,755.01	11,660,016.68
Due from related parties	36,917,475.21	19,731,451.25
Intangible assets	3,858,842,830.18	3,287,392,199.46
Non-current receivables	—	—
Assets held for sale	1,162,820,637.56	—
Other current assets	368,970,686.90	295,958,970.62
Total current assets	23,410,317,110.78	18,001,727,194.13
Non-current assets:		
Deferred tax assets	117,956,750.00	67,562,000.00
Long-term equity investments	21,198,447,942.66	21,427,527,810.80
Other non-current assets	100,986,503.54	126,313,106.69
Other non-current receivables	2,100,733,208.89	2,505,806,955.75
Fixed assets	7,291,387,236.53	7,083,251,505.14
Construction in progress	2,942,095,697.03	2,039,800,319.91
Right-of-use assets	433,996,758.51	—
Intangible assets	7,873,710,459.21	7,151,343,109.87
Deferred tax liabilities	2,676,735,574.42	2,040,773,501.88
Goodwill	9,187,137,617.57	8,853,913,413.52
Long-term receivables	114,180,385.70	95,198,631.30
Deferred income	242,021,035.79	173,134,814.17
Other non-current liabilities	879,591,445.02	985,009,024.32
Total non-current assets	55,158,980,614.87	52,549,634,193.35
Total	78,569,297,725.65	70,551,361,387.48

Consolidated balance sheet (Continued)

30 September 2019

Items	30 September 2019	31 December 2018
Current liabilities:		
Short-term borrowings	7,440,018,220.78	5,607,192,955.63
Bills payable	266,942,486.20	149,003,072.96
Trade payables	2,233,670,981.77	2,184,280,272.14
Prepaid expenses	562,709,265.76	578,701,499.77
Transfer payables	451,969,450.66	478,905,270.26
Other payables	4,178,903,272.34	3,237,217,890.12
Interest payable	220,768,148.00	187,344,429.18
Dividends payable	139,956,011.68	125,420,505.60
Contract liabilities	388,047,456.85	530,896,724.79
Non-current liabilities	2,206,056,772.37	4,929,603,365.34
Other non-current liabilities	1,599,149,293.47	227,445,337.32
Deferred income	19,327,467,200.20	17,923,246,388.33
Non-current liabilities:		
Long-term borrowings	8,816,140,333.28	8,630,661,547.43
Bills payable	5,781,204,728.90	4,039,456,986.21
Long-term payables	307,212,833.42	—
Long-term prepayments	252,679,111.96	416,889,805.19
Deferred income	358,341,043.66	363,489,177.57
Deferred tax liabilities	2,895,818,060.31	2,908,359,008.27
Other non-current liabilities	2,878,227,018.69	2,676,545,098.82
Deferred income	21,289,623,130.22	19,035,401,623.49
Deferred tax liabilities	40,617,090,330.42	36,958,648,011.82
Equity:		
Parent's equity (attributable to the parent)	2,562,898,545.00	2,563,060,895.00
Minority interest	11,918,086,638.94	10,544,648,359.54
Long-term equity	—	1,711,169.00
Other equity	-238,833,703.62	-274,779,732.99
Share capital	2,373,685,050.45	2,374,999,312.51
Undistributed profits	14,017,910,346.50	12,771,518,762.43
Other equity (attributable to the parent) and minority interest	30,633,746,877.27	27,977,736,427.49
Minority interest	7,318,460,517.96	5,614,976,948.17
Other equity (attributable to the parent)	37,952,207,395.23	33,592,713,375.66
Other equity (attributable to the parent)	78,569,297,725.65	70,551,361,387.48

Legal Representative:
Chen Qiyu

Chief Financial Officer:
Guan Xiaohui

Director, in Charge of Accounting:
Chen Zhanyu

Balance Sheet of the Parent Company

30 September 2019

Prepared by: Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

Unit: RMB Tenth Thousand Yuan

Items	30 September 2019	31 December 2018
Current assets:		
Cash and cash equivalents	1,106,498,344.52	850,102,168.54
Financial assets at fair value through profit or loss		
Prepaid expenses		
Other receivables	6,407,634,690.21	6,914,735,852.92
Inventory	299,410,098.84	230,691,574.83
Due from related parties	354,609,680.05	307,409,680.05
Intangible assets	—	—
Non-current financial assets	2,536,000,000.00	1,625,000,000.00
Other current assets	239,000,000.00	158,570,000.00
Total current assets	10,289,133,034.73	9,548,408,021.46
Non-current assets:		
Deferred tax assets	6,011,804,080.60	5,465,151,645.71
Long-term equity investments	23,961,991,164.92	22,999,277,541.00
Other non-current assets	37,689,534.30	37,626,487.24
Other non-current liabilities	147,179,403.98	184,188,803.45
Fair value changes	6,217,807.54	7,158,298.77
Construction in progress	2,305,418.41	2,305,418.41
Intangible assets	1,398,139.68	1,840,272.04
Deferred tax liabilities		
Goodwill		
Long-term liabilities		
Deferred income		
Total non-current assets	30,168,585,549.43	28,697,548,466.62
Total assets	40,457,718,584.16	38,245,956,488.08

Balance Sheet of the Parent Company (Continued)

30 September 2019

Items	30 September 2019	31 December 2018
Current liabilities:		
Short-term borrowings	3,825,000,000.00	2,959,000,000.00
Bills payable		
Notes payable		
Accounts payable		
Prepaid expenses	94,480,035.63	124,637,901.93
Other payables	25,239,506.72	43,694,651.68
Contract liabilities	1,715,449,403.09	1,357,247,173.94
Liabilities for contracts	213,542,735.45	172,658,261.16
Deferred income	229,468.00	229,468.00
Other current liabilities	1,267,088,795.71	3,769,010,861.94
Other current liabilities	1,304,675,980.01	5,313,103.87
Other current liabilities	8,231,933,721.16	8,258,903,693.36
Non-current liabilities:		
Long-term borrowings	346,740,000.00	66,740,000.00
Bills payable	5,781,204,728.90	4,039,456,986.21
Long-term payables		
Deferred income	325,000.00	550,000.00
Deferred income	1,151,018,873.79	1,151,018,873.79
Other non-current liabilities		
Other non-current liabilities	7,279,288,602.69	5,257,765,860.00
Other non-current liabilities	15,511,222,323.85	13,516,669,553.36
Equity:		
Capital (paid-up capital)	2,562,898,545.00	2,563,060,895.00
Capital reserve	14,247,927,508.28	14,231,054,756.04
Other reserves	—	1,711,169.00
Other reserves	-327,370,661.53	-279,100,142.24
Surplus	1,247,565,522.50	1,247,565,522.50
Unrealized gains	7,215,475,346.06	6,968,417,072.42
Other equity (other equity)	24,946,496,260.31	24,729,286,934.72
Other equity (other equity)	40,457,718,584.16	38,245,956,488.08

Legal Representative:
Chen Qiyu

Chief Financial Officer:
Guan Xiaohui

Director of Accounting Department:
Chen Zhanyu

Jan, a, y Se e be 2019

Unit Price : 1.00 Gross Weight : 0.0000 Net Weight : 0.0000 Unit : U

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Consolidated Income Statement (Continued)

July - September 2019

Items	July - Sept 2019	July - Sept 2018	Jan - Sept 2019	Jan - Sept 2018
I. Operating income	-9,016,755.16	-122,010,941.32	34,958,479.93	-532,197,468.31
Operating income				
	7,142,372.12	-173,180,224.69	35,946,029.37	-571,964,925.72
() Operating income				
	144,152.81	3,756,815.51	-26,694,169.11	-101,521,914.06
1. Cost of sales				
	—	—	—	—
2. Selling expenses				
	—	—	—	—
3. Cost of sales				
	144,152.81	3,756,815.51	-26,694,169.11	-101,521,914.06
4. Cost of sales				
	—	—	—	—
() Operating income				
	6,998,219.31	-176,937,040.20	62,640,198.48	-470,443,011.66
1. Selling expenses				
	-27,514,726.87	22,492,035.64	-57,540,529.80	29,149,580.97
2. Distribution expenses				
	34,512,946.18	-199,429,075.84	120,180,728.28	-499,592,592.63
Operating income				
	-16,159,127.28	51,169,283.37	-987,549.44	39,767,457.41
II. Total operating income	626,951,292.40	479,073,767.81	2,490,555,469.23	1,806,839,053.77
Total operating income				
	554,726,673.16	360,501,362.79	2,099,650,177.36	1,522,187,428.09
Total operating income				
	72,224,619.24	118,572,405.02	390,905,291.87	284,651,625.68
III. Earnings				
() Basic earnings	0.22	0.20	0.81	0.83
() Diluted earnings	0.22	0.20	0.81	0.83

Legal Representative:
Chen Qiyu

Chief Financial Officer:
Guan Xiaohui

Director of the Accounting Department:
Chen Zhanyu

Income Statement of the Parent Company

July 1 to September 30, 2019

Prepared by: Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

Unit: RMB Tenthousand Yuan

Items	July – Sept 2019	July – Sept 2018	Jan – Sept 2019	Jan – Sept 2018
I. Operating income	3,815,974.06	—	5,685,313.69	9,433.96
Loss	—	—	—	—
Total	1,138,885.77	—	2,411,699.94	43,754.06
Subsidy income	—	—	—	—
Government grants	65,458,328.69	72,278,881.00	136,505,943.90	151,588,516.01
Research income	1,400,270.20	—	2,952,245.60	—
Finance income	24,847,472.18	29,794,031.27	105,319,187.87	78,043,266.55
Interest income	143,806,935.92	120,916,769.27	411,681,720.73	331,017,960.01
Interest income	110,395,009.96	101,566,901.47	300,636,180.35	266,631,390.40
Administrative income	—	—	—	—
Credit income	—	—	—	—
Profit	110,486.49	75,000.00	300,849.09	225,000.00
Income (“—”)	438,727,482.59	409,853,353.52	1,342,948,533.13	1,328,284,941.99
Interest income	430,736,612.25	389,199,792.25	1,250,403,969.29	1,156,577,651.49
Government grants (“—”)	—	—	—	—
Government grants (“—”)	-14,794,694.59	66,221,631.43	-36,067,868.78	90,531,856.25
Government grants (“—”)	7,349.80	-886.58	7,349.80	-886.58
II. Operating income (“—”)	335,021,641.51	374,076,186.10	1,065,685,099.62	1,189,374,809.00
Profit	—	—	—	—
Loss	—	—	—	—
III. Total (“—”)	335,021,641.51	374,076,186.10	1,065,685,099.62	1,189,374,809.00
Income	—	—	—	—
IV. Net income (“—”)	335,021,641.51	374,076,186.10	1,065,685,099.62	1,189,374,809.00
Net income (“—”)	335,021,641.51	374,076,186.10	1,065,685,099.62	1,189,374,809.00
Net income (“—”)	—	—	—	—



4.2 Information on adjustments to the initial implementation of financial statements at the beginning of the year for the initial implementation of New Financial Instruments Standards, New Income Standards and New Lease Standards

Consolidated balance sheet

Unit : 1 Currency : RMB

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Items	31 December 2018	1 January 2019	Adjustment
Non-current liabilities:			
Long-term debt	8,630,661,547.43	8,630,661,547.43	
Borrowings	4,039,456,986.21	4,039,456,986.21	
Interest payable	—	—	
Provisions	—	—	
Long-term debt	—	325,992,167.00	-325,992,167.00
Long-term debt	416,889,805.19	398,095,841.52	18,793,963.67
Debt	363,489,177.57	363,489,177.57	
Debt	2,908,359,008.27	2,908,359,008.27	
Other non-current liabilities	2,676,545,098.82	2,676,545,098.82	
Tax liabilities	19,035,401,623.49	19,342,599,826.82	-307,198,203.33
Tax liabilities	36,958,648,011.82	37,348,299,890.45	-389,651,878.63
Equity (or shareholders' interests):			
Preferred shares	2,563,060,895.00	2,563,060,895.00	
Common shares	10,544,648,359.54	10,544,648,359.54	
Long-term debt	1,711,169.00	1,711,169.00	
Other non-current liabilities	-274,779,732.99	-274,779,732.99	
Shareholders' interests	2,374,999,312.51	2,374,999,312.51	
Unrealized gains	12,771,518,762.43	12,771,518,762.43	
Tax liabilities	27,977,736,427.49	27,977,736,427.49	
Non-current liabilities	5,614,976,948.17	5,614,976,948.17	
Tax Equity (or shareholders' interests)	33,592,713,375.66	33,592,713,375.66	
Tax liabilities	70,551,361,387.48	70,941,013,266.11	-389,651,878.63

Equity (or shareholders' interests):

From 1 January 2019, Group's financial statements are prepared on a consolidated basis.

Interest expense is recognized on a straight-line basis. Non-current liabilities, including long-term debt, are classified as non-current liabilities. Tax liabilities are classified as non-current liabilities. Tax liabilities are classified as non-current liabilities. Tax liabilities are classified as non-current liabilities.

Balance Sheet of the Parent Company

Unit: million CNY; Currency: RMB

Items	31 December 2018	1 January 2019	Adjustment
Current assets:			
Cash and cash equivalents	850,102,168.54	850,102,168.54	
Other receivables	6,914,735,852.92	6,914,735,852.92	
Interests in subsidiaries	230,691,574.83	230,691,574.83	
Due from subsidiaries	307,409,680.05	307,409,680.05	
Non-current receivables	1,625,000,000.00	1,625,000,000.00	
Other receivables	158,570,000.00	158,570,000.00	
Trade receivables	9,548,408,021.46	9,548,408,021.46	
Non-current assets:			
Due from subsidiaries	5,465,151,645.71	5,465,151,645.71	
Long-term equity investments	22,999,277,541.00	22,999,277,541.00	
Other equity investments	37,626,487.24	37,626,487.24	
Other non-current receivables	184,188,803.45	184,188,803.45	
Fair value	7,158,298.77	7,158,298.77	
Construction receivables	2,305,418.41	2,305,418.41	
Intangible assets	1,840,272.04	1,840,272.04	
Trade receivables	28,697,548,466.62	28,697,548,466.62	
Trade receivables	38,245,956,488.08	38,245,956,488.08	
Current liabilities:			
Short-term borrowings	2,959,000,000.00	2,959,000,000.00	
Accounts payable	124,637,901.93	124,637,901.93	
Trade payables	43,694,651.68	43,694,651.68	
Other payables	1,357,247,173.94	1,357,247,173.94	
Interests in subsidiaries	172,658,261.16	172,658,261.16	
Due to subsidiaries	229,468.00	229,468.00	
Non-current payables	3,769,010,861.94	3,769,010,861.94	
Other payables	5,313,103.87	5,313,103.87	
Trade payables	8,258,903,693.36	8,258,903,693.36	

Items	31 December 2018	1 January 2019	Adjustment
Non-current liabilities:			
Long-term debt	66,740,000.00	66,740,000.00	
Borrowings	4,039,456,986.21	4,039,456,986.21	
Interest: Prepaid interest	—	—	
Prepaid interest	—	—	
Deferred income	550,000.00	550,000.00	
Deferred liability	1,151,018,873.79	1,151,018,873.79	
Trade payables	5,257,765,860.00	5,257,765,860.00	
Trade receivables	13,516,669,553.36	13,516,669,553.36	
Equity (related parties):			
Prepaid interest (related parties)	2,563,060,895.00	2,563,060,895.00	
Capital reserve	14,231,054,756.04	14,231,054,756.04	
Long-term debt	1,711,169.00	1,711,169.00	
Other non-current liabilities	-279,100,142.24	-279,100,142.24	
Shareholders' equity	1,247,565,522.50	1,247,565,522.50	
Unrealized gains	6,968,417,072.42	6,968,417,072.42	
Trade payables (related parties)	24,729,286,934.72	24,729,286,934.72	
Trade receivables (related parties)	38,245,956,488.08	38,245,956,488.08	

4.3 Explanation on retrospective adjustments to previous comparative data for the initial implementation of New Financial Instruments Standards and New Lease Standards

From 1 January 2019, Group implemented New Lease Standards retrospectively from the beginning of the reporting period.

In the reporting period, Group implemented New Lease Standards, and the impact on the financial statements is as follows: The Group's total assets and total liabilities increased by RMB 1,711,169.00, and the total equity increased by RMB 1,711,169.00. The Group's total assets and total liabilities decreased by RMB 279,100,142.24, and the total equity decreased by RMB 279,100,142.24.

4.4 Audited report

The audit report is as follows: