

FUSUN PHARMA
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Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

2013 THIRD QUARTERLY REPORT

Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*
Chen Qiyu
Chairman

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As at the end of the reporting period, the company has:

Unit: RMB

Items	The Reporting Period (Jul – Sep)	From the beginning of the year to the end of the Reporting Period	Description
Goodwill	10,251,236.77	596,825,644.44	
Goodwill impairment loss	2,878,850.90	13,168,079.40	
Goodwill impairment loss reversal	80,220,837.82	218,571,999.35	Goodwill impairment loss reversal
Other intangible assets	462,524.66	-1,915,596.10	
Intangible assets	-23,279,225.73	-195,412,839.05	
Intangible assets (net)	-7,678,145.29	-13,090,843.51	
Total	62,856,079.13	618,146,444.53	

2.2 The company's top 10 shareholders, top 10 restricted shareholders, top 10 shareholders with pledged shares, top 10 shareholders with frozen shares

Unit: Share

The shareholding status of the Top 10 shareholders				111,905	
Name of the shareholder	Capacity	Shareholding (%)	Total number of shares held	Number of restricted shares held	Number of shares pledged or frozen
Singapore Financial Trust (Gr.) Co., Ltd.	Direct	41.09	920,641,314	0	N
HKSCC NOMINEES LIMITED (note)	Ordinary	14.96	335,255,500	0	
China Life Insurance Co., Ltd. — Domestic Product — 005L — FH002 Share		1.69	37,868,964	0	N
China Construction Bank — Huaihai Branch		1.44	32,188,808	0	N
Industrial Commercial Bank — Huaihai Branch — Shanghai Branch		0.95	21,318,308	0	N
Industrial Commercial Bank — Jiangsu Branch — Jiangsu Branch		0.85	19,120,000	0	N
China Merchants Bank Co., Ltd. — Eastern Branch		0.81	18,110,252	0	N
National Social Security Fund 104 Share		0.74	16,599,805	0	N
Bank of China — Shanghai Branch		0.46	10,199,839	0	N
Bank of China — Asia Branch		0.45	10,000,000	0	N

The Top 10 unrestricted shareholders of tradable shares		
Name of the shareholder (in full)	Number of unrestricted tradable shares held at the end of the reporting period	Type and number of shares
Singapore Freehold Trust Limited (Grantee) Company, Limited	920,641,314	RMB ordinary shares
HKSCC NOMINEES LIMITED (as agent)	335,255,500	Ordinary shares
China Life Insurance Company Limited — Domestic Block — 005L — FH002 Shares	37,868,964	RMB ordinary shares
China Construction Bank — Huaihai Branch Shanghai Interim Fund	32,188,808	RMB ordinary shares
Industrial Commercial Bank of China — Huaitai Branch Limited Partnership Shanghai Interim Fund	21,318,308	RMB ordinary shares
Industrial Commercial Bank of China — Jiangsu Branch Limited Partnership Shanghai Interim Fund	19,120,000	RMB ordinary shares
China Merchants Bank Company Limited — Everbright Branch Shanghai All Share Scheme	18,110,252	RMB ordinary shares
National Social Security Fund 104 Portfolio	16,599,805	RMB ordinary shares
Banque Paribas — Paris Branch 50 Quai de la Seine Shanghai Interim Fund	10,199,839	RMB ordinary shares
Banque Paribas — Asia Pacific Shanghai Interim Fund	10,000,000	RMB ordinary shares
Dominant role in the company's business operations	Total Industrial Commercial Bank of China — Huaitai Branch Limited Partnership Shanghai Interim Fund; Total Industrial Commercial Bank of China — Jiangsu Branch Limited Partnership Shanghai Interim Fund; Total National Social Security Fund 104 Portfolio; Total Banque Paribas — Paris Branch 50 Quai de la Seine Shanghai Interim Fund; Total Banque Paribas — Asia Pacific Shanghai Interim Fund.	

§3 SIGNIFICANT EVENTS

3.1 Significant events affecting the company's financial position and performance during the reporting period

√ ☒ Affecting the company's financial position ☐ Not affecting the company's financial position

Unit: million RMB

Balance Sheet				
Items	Closing balance as at the end of the Period	Opening balance as at the beginning of the Year	Ratio of change	Reasons
Current assets	2,485,783,000.50	4,972,524,758.70	-50%	Mainly due to the decrease in prepayments in 2013
Trade receivables	1,316,781,579.78	907,307,576.06	45%	Mainly due to the increase in trade receivables in 2013
Inventory	7,615,057.77	17,674,707.55	-57%	Mainly due to the decrease in inventory in 2013
Intangible assets	2,368,367,750.12	1,752,799,860.87	35%	Mainly due to the increase in intangible assets in 2013
Development costs	42,946,124.18	29,475,413.33	46%	Mainly due to the increase in R&D costs in 2013
Goodwill	2,710,407,586.05	1,661,770,763.96	63%	Mainly due to the increase in goodwill in 2013
Other non-current assets	236,069,350.21	100,654,101.39	135%	Mainly due to the increase in other non-current assets in 2013
Deferred tax assets	72,033,067.63	31,482,514.80	129%	Mainly due to the increase in deferred tax assets in 2013
Share-based payments	1,199,559,074.08	519,422,250.00	131%	Mainly due to the increase in share-based payments in 2013
Deferred income	12,240,519.57	4,725,748.28	159%	Mainly due to the increase in deferred income in 2013
Other non-current liabilities	33,196,473.53	526,384,431.15	-94%	Mainly due to the decrease in other non-current liabilities in 2013

§4 APPENDICES

4.1

Consolidated balance sheet

30 e e e 2013

Prepared by: Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

Currency: RMB Total:

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Consolidated balance sheet (Continued)

30 e e e 2013

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Consolidated balance sheet (Continued)

30 e e e 2013

Items	Closing balance as at the end of the Period	Opening balance as at the beginning of the Year
Equity attributable to the owners (or equity attributable to shareholders):		
Paid-up capital (or share capital)	2,240,462,364.00	2,240,462,364.00
Capital reserve	4,396,998,107.25	4,287,287,930.01
Legal reserve		
Surplus reserve		
Share reserve	1,338,476,598.49	1,338,476,598.49
Goodwill		
Minority interest	6,621,610,997.36	5,703,028,462.15
Financial instrument liability	-4,289,492.31	-10,462,767.38
Total non-current assets	14,593,258,574.79	13,558,792,587.27
Current assets	1,889,445,595.04	1,745,855,848.86
Total assets	16,482,704,169.83	15,304,648,436.13
Total liabilities and equity	27,589,580,696.34	25,507,140,466.01

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Current

Current liabilities
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Debt
Debt

Balance sheet of the Parent Company

30 September 2013

Prepared by: Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

Unit: RMB Tenthousand Yuan

Items	Closing balance as at the end of the Period	Opening balance as at the beginning of the Year
Current Assets:		
Cash	967,810,425.06	2,804,108,583.37
Financial assets		
Receivables		
Prepaid expenses		
Inventory	112,185,785.22	98,972,778.68
Due from related parties	24,240,000.00	
Other receivables	1,207,151,982.57	941,562,545.17
Interest receivable	517,042.01	516,409.53
Non-current receivables		
Other non-current receivables	280,000,000.00	250,000,000.00
Total current assets	2,591,905,234.86	4,095,160,316.75
Non-current assets:		
Available-for-sale financial assets		
Long-term equity investments		
Long-term receivables		
Long-term equity investments	5,471,340,934.74	4,173,763,622.82
Intangible assets		
Goodwill	20,153,012.47	20,815,349.96
Investment property		
Prepaid expenses		
Deferred income tax assets		
Other non-current assets		
Intangible assets	3,215,662.67	3,496,198.41
Deferred income tax assets		
Goodwill		
Long-term equity investments		
Deferred income tax assets		
Other non-current assets	4,470,831,299.40	4,035,133,683.09
Total non-current assets	9,965,540,909.28	8,233,208,854.28
Total assets	12,557,446,144.14	12,328,369,171.03

Balance sheet of the Parent Company (Continued)

30 e e e 2013

Items	Closing balance as at the end of the Period	Opening balance as at the beginning of the Year
Current liabilities:		
S r - r m l		
F l l b l l r r		
B l l b l		
T r l b l		
R		
l b l	26,138,331.81	29,108,232.08
T l b l	16,833,088.84	5,188,721.77
I r l b l	155,509,208.37	152,405,396.96
D l b l		
O r l b l	554,584,851.12	46,800,203.98
N - r r l b l , r	360,000,000.00	355,000,000.00
O r r l b l		499,375,000.00
T l r l b l	1,113,065,480.14	1,087,877,554.79
Non-current liabilities:		
L - r m l	125,000,000.00	165,000,000.00
B l b l	4,070,832,033.25	4,063,347,254.54
L - r m l b l		
S l b l		
A r l b l		
D r m l b l		
O r - r l b l	2,275,000.00	2,500,000.00
T l - r l b l	4,198,107,033.25	4,230,847,254.54
T l l b l	5,311,172,513.39	5,318,724,809.33
Equity attributable to the owners (or equity attributable to shareholders):		
P - l (r r l)	2,240,462,364.00	2,240,462,364.00
C l r r	3,754,014,307.53	3,755,009,519.04
L : r r r		
S r r		
S r l r r	305,635,420.68	305,635,420.68
G r l r r		
r r r	946,161,538.54	708,537,057.98
T l r b l r (r r b l r l r)	7,246,273,630.75	7,009,644,361.70
T l l b l r b l r (r r b l r l r)	12,557,446,144.14	12,328,369,171.03

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4.2

Consolidated Income Statement

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Prepared by: Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

Currency : RMB Total :

Items	Current Amount (Jul – Sep)	Amount of the Last Period (Jul – Sep)	From the beginning of the year to the end of the Reporting Period (Jan – Sep)	From the beginning of the previous year to the end of the Reporting Period of the previous year (Jan – Sep)
I. Total revenue	2,561,491,585.94	1,893,571,781.13	7,070,780,938.31	5,387,845,935.96
Income: Operating revenue	2,561,491,585.94	1,893,571,781.13	7,070,780,938.31	5,387,845,935.96
Income tax				
Extraordinary income				
Financial income				
II. Total expense	2,386,286,775.10	1,788,349,054.26	6,624,840,911.15	5,169,344,744.07
Income: Operating expense	1,443,380,576.18	1,070,386,676.04	3,957,631,876.59	3,005,217,397.09
Income tax				
Financial expense				
Provision for impairment				
Cost of disposal of non-current assets				
Non-current asset impairment loss				
Provision for non-current asset impairment				
Administrative expense				
Business expense	17,703,464.04	15,513,271.83	53,354,062.65	45,680,204.73
Selling expense	479,445,326.56	378,562,373.30	1,365,131,254.39	1,095,194,687.55
Administrative expense	348,227,860.44	233,150,221.33	953,270,651.18	737,364,358.43
Financial expense	96,141,071.35	89,160,189.77	284,390,085.53	276,468,676.31
Administrative expense	1,388,476.53	1,576,321.99	11,062,980.81	9,419,419.96
Provision for goodwill impairment (“–”)	–548,949.75	–4,627,534.57	39,511,717.28	–14,636,854.56
Income tax (“–”)	290,003,715.25	421,463,463.75	1,383,399,844.53	1,287,581,764.07
Income: Government income	201,434,469.70	198,347,616.50	581,668,523.72	576,814,622.40
Financial income (“–”)				
III. Operating income (“–”)	464,659,576.34	522,058,656.05	1,868,851,588.97	1,491,446,101.40
Provision for non-current asset impairment	19,388,740.32	10,990,516.89	72,257,721.95	33,558,889.22
Loss: Non-current asset impairment	1,260,832.39	1,998,060.21	7,231,879.03	6,724,472.72
Income: Loss	260,198.27	–243,201.72	979,886.77	946,040.98

Income Statement of the Parent Company

2013

Parent: Shanghai Fosun Pharmaceutical (Group) Co., Ltd.*

Unit: RMB Thousand

Items	Current Amount (Jul – Sep)	Amount of the Last Period (Jul – Sep)	From the beginning of the year to the end of the Reporting Period (Jan – Sep)	From the beginning of the previous year to the end of the Reporting Period of the previous year (Jan – Sep)
I. Operating Profit				
Operating Income				
Operating Expenses				
Operating Profit				
Operating Profit	25,499,951.01	17,552,163.07	82,756,689.01	80,257,596.41
Operating Profit	17,330,429.70	20,109,120.09	27,772,618.27	53,461,091.55
Operating Profit				
Operating Profit				
Operating Profit	8,229,013.36	242,785,000.00	820,929,379.59	459,475,631.89
Operating Profit	6,268,813.36	2,665,000.00	1,839,063.36	27,355,631.89
II. Operating Profit	-34,601,367.35	205,123,716.84	710,400,072.31	325,756,943.93
Operating Profit	76,900.00	234,093.38	236,049.11	734,093.38
Operating Profit		-570,000.00	2,514,544.42	860,000.00
Operating Profit			5,725.77	
III. Total Profit	-34,524,467.35	205,927,810.22	708,121,577.00	325,631,037.31
Operating Profit				
Operating Profit	-34,524,467.35	205,927,810.22	708,121,577.00	325,631,037.31
Operating Profit				
(1) Operating Profit				
(2) Operating Profit				
Operating Profit			51,779.40	27,699,470.25
II. Total Profit	-34,524,467.35	205,927,810.22	708,173,356.40	353,330,507.56

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4.3

Consolidated Statement of Cash Flow

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Consolidated Statement of Cash Flow (Continued)

December 31, 2013

Items	From the beginning of the year to the end of the Reporting Period (Jan – Sep)	From the beginning of the previous year to the end of the Reporting Period of the previous year (Jan – Sep)
II. Cash flow generated from investing activities (Continued):		
Cash paid for the acquisition of property, plant and equipment	711,664,658.89	839,693,736.40
Cash paid for the acquisition of intangible assets	251,949,461.45	734,761,521.45
Net cash paid for investing activities		
Net cash paid for investing activities	2,011,879,515.78	
Operating cash flow	100,020,349.23	9,072,797.31
Subtotal of cash flow	3,075,513,985.35	1,583,528,055.16
Net cash paid for investing activities	-1,757,461,995.58	-368,977,652.38
III. Cash flow generated from financing activities:		
Cash received from the issuance of short-term debt	2,088,710.98	761,199.00
Interest received on cash and cash equivalents	2,088,710.98	761,199.00
Cash received from the issuance of long-term debt	1,302,361,982.24	1,022,152,808.76
Cash received from the issuance of equity		1,486,950,000.00
Operating cash flow	329,448,475.13	262,541,891.46
Subtotal of cash flow	1,633,899,168.35	2,772,405,899.22
Cash paid for the acquisition of property, plant and equipment	1,221,891,677.53	2,628,044,486.20
Cash paid for the acquisition of intangible assets	950,844,046.86	601,916,917.03
Interest paid on cash and cash equivalents	702,264,204.84	366,813,171.49
Operating cash flow	48,488,630.70	101,408,014.93
Subtotal of cash flow	2,221,224,355.09	3,331,369,418.16
Net cash paid for financing activities	-587,325,186.74	-558,963,518.94
IV. Effects of exchange rate fluctuations on cash and cash equivalents	-25,426,268.76	-4,569,909.53
V. Net increase of cash and cash equivalents	-1,902,809,425.34	-517,020,589.16
Plus: Opening balance of cash and cash equivalents	4,171,574,742.12	2,428,219,484.36
VI. Closing balance of cash and cash equivalents	2,268,765,316.78	1,911,198,895.20

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Currency: RMB Total:

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Statement of Cash Flow of the Parent Company (Continued)

du a – e e e 2013

Items	From the beginning of the year to the end of the Reporting Period (Jan – Sep)	From the beginning of the previous year to the end of the Reporting Period of the previous year (Jan – Sep)
III. Cash flow generated from financing activities:		
Cash received from issuing shares		
Cash received from borrowings	255,115,078.77	
Cash received from other financing activities		1,486,950,000.00
Outstanding cash and cash equivalents	1,904,031,173.98	4,295,169,165.49
Subtotal of cash and cash equivalents	2,159,146,252.75	5,782,119,165.49
Cash paid for acquisition of subsidiaries	790,115,078.77	454,000,000.00
Cash paid for other financing activities	674,744,025.09	302,177,196.32
Outstanding cash and cash equivalents	2,109,471,293.35	5,478,222,986.00
Subtotal of cash and cash equivalents	3,574,330,397.21	6,234,400,182.32
Net increase of cash and cash equivalents	-1,415,184,144.46	-452,281,016.83
IV. Effects of exchange rate fluctuations on cash and cash equivalents	-22,851,531.32	
V. Net increase of cash and cash equivalents	-1,198,160,658.31	-9,857,758.83
Plus: Opening balance	2,090,971,083.37	155,005,881.32
VI. Closing balance of cash and cash equivalents	892,810,425.06	145,148,122.49

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